



## **Mark Sullivan**

Born in Americus and raised in Roswell, Georgia, I graduated from Clemson University in 1988. Returning to Roswell, I began my career with a large local CPA firm. After six years with the firm, I was lured away by a prominent client in the print services business and became their controller. Seven years later, in 2001, two close friends approached me with an idea. They were expanding their business in the legal copy services market and were opening locations throughout the Southeast and Midwest. Realizing that the infrastructure they had could not sustain their growth, they asked me to join their company as CFO to build the systems necessary to take them to the next level. In just five short years, the company doubled their number of locations and tripled their sales and profit figures. Our success received quite a bit of attention in the industry and prompted the sale of the company to a private equity group in January 2006. I was instrumental in the negotiations, due diligence and final closing of that transaction (and signing day was fun too!).

After taking some time to travel with family and friends, I began to look around at what I was going to do with all my new-found freedom. I decided it was time to test my skills once again. First, I assisted a sales and marketing company in developing a strategy and processes to avoid many of the issues that I had dealt with in the past. In the last year, I have helped a retail business go through a partner and investor buyout and also stepped into an organization to be an interim CFO after the sudden departure of their internal team.

I am married and have two girls (who I follow all over the Southeast with their clogging competitions) and reside in Woodstock, Georgia.